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— Real Estate & Design —

July 2022

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p. B-4



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Photo by Randee Daddona

Sheri Winter Parker

A queen of North Fork real estate

By Ty Wenzel

When talking about real estate on the North Fork — the pastoral expanse dotted with farms and vineyards, surrounded by serene water from Riverhead to Orient Point — a name that comes up over and over again is Corcoran's Sheri Winter Parker. Not many know this slice of heaven quite like her — she's been ranked the number one individual by volume in the region for close to two decades and is on her way to \$1 billion in sales volume.

We assumed she was hyper-local, but after sitting down with Winter Parker, we learned that not only is she not from the East End, she relocated from New York City by way of Upper Saddle River, New Jersey, following a career in fashion.

How does one come to love a community so much that it becomes her identity, what she is known for? We asked her and were surprised all along the way from her beginnings to how she became a top East End agent through her sheer love of the land.

Sheri, you've been called a 'Queen of North Fork Real Estate.' How did you come to represent a whole region like this?

I know people call me that and it's always funny to hear it phrased that way. It's an

enormous compliment! I guess the meaning of it is finally starting to sink in after all these years. I just sort of knew it in my bones when I made the decision to get into real estate sales on the North Fork that I had found "my calling." I worked at a boutique agency in my hometown from time to time with a friend of mine doing administrative tasks, while in high school. I almost went into real estate during college but decided to join a family business instead. But always knew it was something I was going to do.

Are you local to the East End?

No! I'm from Upper Saddle River, New Jersey. The North Fork reminded me of a combination of my hometown and my summers spent on Long Beach Island in New Jersey. I never thought I would live anywhere else but where I grew up, but I fell for the North Fork hard on my way back to New York City after a weekend trip to the East End. My father's business was in the city and both parents are originally from there. I was also living in the city full time by then.

That was it — three weeks later, I went looking at real estate here and got an accepted offer on a house and closed a month later! Within a couple of years I was living here full time. It's where I'm meant to be.

After working for a boutique agency in New Jersey you knew that real estate was your calling? It's great when it clicks.

I always knew I would get my license, and I just knew it was time. When I made the decision, the class I needed to take started the next day. It was fate and the rest is history!

What do you love so much about the North Fork?

The effortless laid-back vibe, the lush bucolic feel, being surrounded by water and all the farms — and of course, our food culture!

Let's talk about what you did before taking over the North Fork... You were entrenched in the fashion industry through your family. Can you explain what you did and who you worked for, and at what capacity?

So, my father was in the fashion industry and my mother was a model. Fashion was always a part of our life, so it wasn't even really a thought that I wouldn't become part of the business. I worked for Ralph Lauren initially in Global Communications before being asked to join a new venture, Ralph Lauren Media. There was just three of us, David Lauren, Jeff Morgan, and me. It was a true startup and our first project was the company website, and it just went from there! I started out as the director of business administration and ended up being head of public relations and special projects. It was a dream job!

You've sold some pretty historic properties. Are there any transactions that you're particularly proud of?

I've had some extremely complex transactions and quite a few record breakers. That said, I am proud of every single property that I have had the honor of selling. There is one that just recently closed that I feel is quite noteworthy. It was a large land transaction — a very well-respected nursery that is staying a nursery. One of the sellers really wanted it to stay that way and he got his wish. As a postscript, it's not just about the dollar amount of the sale, it's about the

intricacies of the deal. Every transaction is different, and every detail is so important.

The market is wild right now. What advice would you give sellers at this time?

This market is changing from week to week. My best advice to sellers, today, is to work with a seasoned agent, who knows the ins-and-outs of difficult and complex markets. It's very important that you listen to your broker, after all, you made the decision to work with them. Their guidance is extra important right now.

What about buyers?

My advice to buyers is the same! With all the turmoil in the world, not to mention a buyer's unique personal circumstances, they should ensure they are working with a knowledgeable agent who has their finger on the pulse of the local market.

Are there any trends buyers are looking for now post-pandemic that wasn't as popular prior to it?

The trends I am seeing are "at home" workspaces and a more definitive space for entertaining outside. Also vegetable and fruit gardens are becoming increasingly popular!

Your inventory is stunning! Are you seeing any shifts with clients with interest rates rising?

Thank you, I am really blessed to represent such beautiful properties! So far, I have not seen much of an impact in demand related to interest rates. I have had some discussions, but realistically, interest rates are still well within historic lows — even with the recent rises. It's still a great time to buy.

Why did you choose Corcoran as your brokerage?

It was never a question for me! I reached out to Corcoran shortly after I purchased my first home in Cutchogue in 2000. I asked if they had any plans to come to the North Fork and the response was a resounding, "No!" We have had some good laughs about that one over the years!

However, they eventually did in 2004. They acquired a company that I had used to list my house called Cook Pony Farm. That is the year I got my license and went to work with Corcoran!

We are amazed at your community involvement, especially within your love of philanthropy. Can you tell us what you're involved with?

I am so proud to be on the board of directors for Stony Brook Eastern Long Island Hospital Foundation. They literally saved my life during the early days of Covid. I vowed, if I got better, that I would do something to give back to this establishment that saved not just my life, but countless others. They were so incredibly prepared, and we are so lucky to have such an invaluable asset within our community! I encourage everyone to donate, anything you can afford is much appreciated, and goes to good use! I also give to many other local charities, including Corcoran Cares, CAST, the North Fork Animal Welfare League, ARF, Kait's Angels, The Make-A-Wish foundation, St. Jude Children's Research Hospital, and St. Mary's Hospital. I think I'm forgetting a few, but you get the idea! Helping others is important and I do it whenever I can.

Can we have a peek into your world? What do you do for fun when you're not working?

Oh goodness, I absolutely love to cook and to create artisanal cocktails, even if I am not imbibing. I find it so much fun and so relaxing! I enjoy being home with my family, which includes our three dogs. My husband is a retired developer and an artist, so he's super creative, we always have projects going. I guess for some that could be stressful, but for us it's a lot of fun as we love the creative process. And I absolutely love boating, though I definitely need to make more time for that!

And I must mention Paris, France. It's very special to my husband and me. We try to get there whenever we can. It's been a couple of years due to Covid, but we are planning to head back before year's end!

To learn more about Winter Parker, visit her profile on The Corcoran Group.

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Michael Derrig

The launch of Building Details

By Ty Wenzel

The lime green Landscape Details trucks we see daily on the road are synonymous with luxury landscapes — now we have learned that Michael Derrig, its founder, officially launched Building Details last Spring to dot our glorious region with stunning homes. We caught up with Derrig to learn more about why he scaled to such a monumental undertaking as becoming a Hamptons builder.

Michael, it has been an exciting development to see that you have launched Building Details!

I actually built my first home here in East Hampton over 20 years ago, for my family. As a landscape architect, I've always been passionate about design and construction. Landscape Details has grown to over 125 employees — and as we've expanded, with more construction. As our clientele has grown, they have become more aware of the houses I've built, and they have seen our office and showroom on Montauk Highway, and they've become aware of what we're capable of. So — it's been kind of organic. After 20 years, especially after I found the right person, Mark Sichling, to help me manage the business, it was time to make it official.

How would you describe the style of Building Details and what you offer to the luxury home industry?

I think we really understand how people live — we have a great sense of the history and architecture of this area. Of course, we source the best materials and we don't build 20 houses a year, we do a handful so each choice is responsive to the owners and their vision.

What does Mark Sichling bring to the company?

He's been in the building business for over thirty years, he knows the area and understands our clientele. His attention to detail is similar to myself and most importantly — I trust him. He's a man of integrity.

How does one come to Building Details with their vision — is it through their architect or does the homeowner come directly?

That's a great question. The answer is yes, both. Clients who my wife Dwyer and I have entertained in our home, or colleagues who've met in our offices come straight to us. And architects are now bringing their clients to us as well.

What are all the services that Building Details offers? Do you offer architecture, landscaping, interior design, maintenance, design/build?

We are a full service in-house building company offering property management as well.

We hear that design and architectural wants have changed since the pandemic. What are some of them?

During the pandemic the need to construct spaces for outdoor entertaining and living was off the charts. We were mindful of creating cohesive spaces for remote work and so families would have privacy as well as places/spaces to come together and enjoy the environment — whether that be building an outdoor kitchen, vegetable garden, home office, or a serene landscape.

Where do you find inspiration? What is inspiring you right now?

I've always been inspired by the light, the trees, and the natural beauty of the Hamptons. I've travelled extensively, I read design books and follow trends. I'm fortunate enough to collaborate with some of the most talented interior designers and architects throughout the country and that is really gratifying.

What are some green building techniques or technology you are incorporating into your homes?

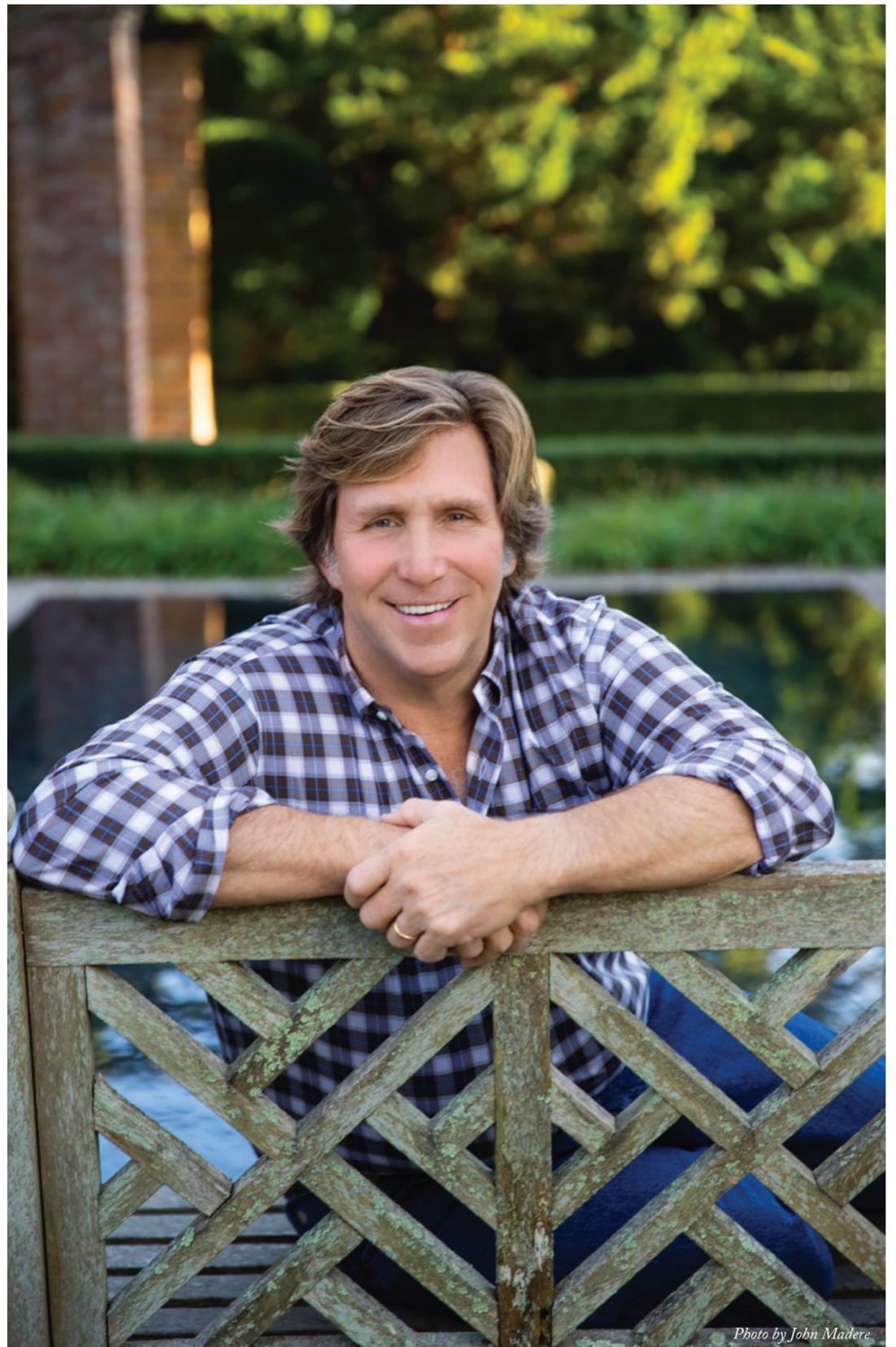


Photo by John Madere

Right now, geothermal is really popular, in fact, we just completed two homes with geothermal systems in the Village of East Hampton. So are smart homes.

What are the advantages of working with Building Details?

Obviously, when you work with us, there's a synergy with two symbiotic companies who can build, plan, and

maintain both the interior and the exterior — the property in its entirety. Also, many of the people on my team have been with me 12 to 20 years, which means you have cohesive team with a lot of experience in the field and with each other. That's how we can provide seamless and responsive service.

When you're not building luxury homes, what do you do for fun?

I'm a very early riser and taking the dogs to the beach for sunrise is how I typically start my day. My wife and kids are the most important people in the world to me, so spending time together at our home in East Hampton or traveling on a new adventure is what we love to do.

To learn more about Derrig and Building Details, visit buildingdetails.com.



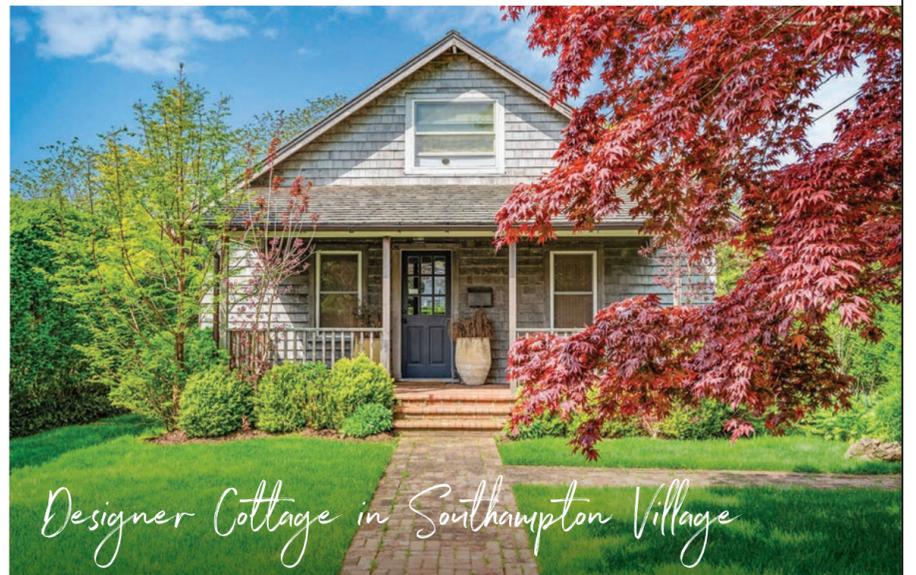
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Water Mill WOW House

\$4,995,000 - Water Mill. Stunning new construction on a shy acre has just been completed. 4,535 SF includes 5BR, 7.5BA, primary suite overlooks the heated gunite pool with water feature and bluestone surround and patio. Additional 1,900 SF lower level can be customized to suit your needs. Centrally located to Mill Pond, Southampton and Water Mill Villages. Web# 890238



Designer Cottage in Southampton Village

\$2,595,000 - Southampton Village. This totally renovated, very chic village cottage with 3BR, 2BA and heated saltwater pool is not to be missed. The character and charm of this timeless home begins with the large covered front porch. The lushly landscaped .25 acre features a private backyard and is ideally located to all. Web# 889658

For over two decades, I have been fortunate to call the Hamptons my home. Working in real estate has allowed me to share this vibrant, year-round East End community with each of my clients, and has introduced me to meaningful local organizations that I am proud to support.

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Mark Greenwald

The law man taking Hamptons real estate by storm

By Ty Wenzel



Photo courtesy Saunders & Associates

Try to imagine the sheer volume of real estate salespeople and brokers in the nation... now imagine being ranked in the top .05 percent by the Wall Street Journal. Saunders & Associates is the privately held brokerage that holds Mark Greenwald's license, and he graciously let us ask him about his methods for selling at such an elevated level in the United States, let alone the Hamptons.

Mark, you have been ranked in the top .05 percent nationally by sales volume by the Wall Street Journal. Wow. What's your superpower, or as we like to say, differentiator, in such a competitive region?

Ha! Not quite a superpower... but I think that I approach every transaction from a place of listening and really wanting to help a buyer, seller, or builder achieve their goals. How can I use my market knowledge and experience to put together the best possible outcome... and then take it from there. It's a formula that seems to work.

How many years of experience do you have in selling homes on the East End?

I have been a real estate broker here in

the Hamptons for the past 19 years, but I have always loved real estate. I had been buying and selling a few properties on the East End when I was working as a real estate attorney in New York City that really inspired my interest in the possibility of doing this full-time. I always thought the most exciting, enjoyable part was "making the deal," agreeing upon the material terms — as a broker, that's the part on which you always focus.

Your background is in law. What are some of the advantages of your previous career as a real estate attorney in New York City, particularly in your methodology for getting listings and closing deals?

I understand that the deal is not complete until contracts are signed, the contract terms are met and we have a closing. Understanding what needs to happen to accomplish a closing means I can help avoid, or solve, any problems. Regarding listings, in particular, there are many steps customarily taken after contracts are signed that can be taken at the time we list; taking those steps earlier expedites the contract signing and helps get to a closing sooner.

The value of what you are buying has a great deal to do with how you may be able

to further develop your property: add a garage, a pool house, another accessory structure or a tennis court. My background as a law student, and a lawyer, and now as Chairman of the Southampton Village Zoning Board, helped advance my understanding of the regulations involved to help answer those development questions.

I'm sure the pandemic was chaotic for you with so many luxury clients heading East. How did you adjust the way you work and how have you changed because of this turbulence?

Each deal became more competitive, usually with more than one potential buyer for each property. I think that, although there was an increased sense of urgency for many to find the space that they needed, the basic principles I try to use in my everyday business still apply: listen, focus, behave in a professional and respectful manner at all times and work hard!

Did your business grow from 2020-present?

Yes, my business did see a doubling and I hope that continues.

How do you see 2022 playing out to the end?

The strong demand is still there but the frenetic pace is lessening and the various economic factors, rising interest rates and the stock market downturn combined with rising inventory, are returning the market to a more normal equilibrium. The overriding factor right now is that there is more demand than inventory. While sales are down, that's because available inventory is limited. Despite increasing interest rates and other factors, I think the market, for the next six months, will continue to be active, however, as the inventory builds, we may see some softness in pricing and longer times to sell a new listing, a return to more normal times. Preparing for a future, slower market means taking care of your home now, preparing it for resale, or, if building to sell, creating a project that is distinctive.

What is the property you sold that you are most proud of?

Wow... that's like picking your favorite child! I honestly think that what I am most proud of is my relationships with repeat customers and their referrals. Nothing better than knowing someone feels like you really work on their behalf and that you are there with them for the duration, not just for the transaction.

What is some advice you'd give sellers right now about

selling their property quickly and efficiently? What about buyers?

I think that in showing a house, a customer really wants to be able to picture their life in that particular spot... so make your house feel as fresh, calm, and appealing as you can when you walk in, it really makes a difference. For sellers, take care of any deferred maintenance prior to listing, and, in addition, there are steps to be taken regarding your survey and preparation for a closing that would be helpful.

Buyers need to decide what is most important to them: property size, locale, condition of the house, waterfront, tennis, proximity to a village but I do understand that those priorities may only crystallize after visiting a few homes and seeing how you feel about them.

What do you do for fun when you're not working, Mark?

I actually really enjoy working... but tennis, running, reading, and enjoying this beautiful place with my family are my balance.

To learn more about Greenwald, visit his profile on the Saunders & Associates website.

Antiques & Design Show

The centennial edition of the East Hampton show returns with an all-star line-up of design luminaries

The East Hampton Historical Society presents the return of the East Hampton Antiques & Design Show on the grounds of Mulford Farm, Saturday, July 16, through Sunday, July 17.

In celebration of its 100th Anniversary, the East Hampton Historical Society will welcome back an all-star cast of Honorary Chairs from past Antiques Shows for a very special VIP Preview Cocktail Party on the evening of Friday, July 15. Design luminaries include Jonathan Adler, Simon Doonan, Stephen Drucker, Steven Gambrel, Ina Garten, Celerie Kemble, Aerin Lauder, Charlotte Moss, David Netto, Tom Samet, Scott Sanders, and Marshall Watson.

In addition to hobnobbing with design aficionados, the VIP Preview Cocktail Party also offers patrons an early buying opportunity from the extraordinary array of antiques, jewelry, textiles, collectibles, and timeless chic furniture and accessories available at the East Hampton Antiques & Design Show. Ticket proceeds from the Preview Cocktail benefit the East Hampton Historical Society.

"As we celebrate our Centennial," said EHHS Executive Director Steve Long, "the Antiques Show is critical for our efforts to preserve and interpret our historic properties, provide vital history education for local students, and facilitate opportunities for the entire community to engage

with the past."

The East Hampton Antiques & Design Show is one of the premier antiques and design events on the East End and a highlight of the East Hampton arts and social calendar. Both the Preview Cocktail Party and the Antiques & Design Show take place on the pastoral grounds of the Mulford Farm, located on James Lane in the heart of East Hampton Village. Maintained by the East Hampton Historical Society, this 3.5-acre property features a restored 17th-century farmhouse as well as several barns and outbuildings that are among the oldest on Long Island.

The East Hampton Antiques & Design Show continues to be well received by col-



Photo courtesy East Hampton Historical Society

lectors and dealers alike. Its popular offerings of wares and art come from a diverse assembly of more than 50 antiques, and art dealers, housed in elegant white tents across the farmstead's greensward.

The focus of the show is on vintage decorative items for the home and garden as well as art. Classic rattan and bamboo furniture, lighting, textiles, architectural elements, American and European country decorated furniture, Art Deco and Moderne, garden ornaments, wrought-iron accessories, industrial items, paintings, trade signs, period jewelry, weathervanes, and mirrors will be for sale. With a broad range of styles from classic to contemporary represented, there is truly something

for everyone.

Admission to the Antiques & Design Show costs \$10 for the general public and \$8 for East Hampton Historical Society members. Show hours are Saturday, July 16, from 10 AM to 6 PM and Sunday 10 AM to 5 PM. The Mattitaco Food Truck will provide a food concession during the show.

Tickets for the Friday night VIP Preview Cocktail Party start at \$175 per person and include return visits over the weekend. For tickets, call the East Hampton Historical Society at 631-324-6850 Ext. 1, or email info@easthamptonhistory.org. Tickets can be purchased online by visiting easthamptonhistory.org.

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Alfredo Paredes

Shelter Island shop pops up

By Ty Wenzel

Aclaimed designer and former Chief Creative Officer of Ralph Lauren, Alfredo Paredes, debuted his shop this summer on Shelter Island. The Alfredo Paredes Shelter Island Shop at Ram Design Home features the designer's luxury furniture collection, alongside home accessories, art, and vintage objects curated by Cristina Peffer, founder of the venue. We spoke with Paredes about his bespoke work and why he brought it to the East End.

Mr. Paredes, your pop up boutique at Ram Design is stunning! What brought you to the East End to open the shop?

As a long-time resident of Shelter Island, I have a personal connection to the community. I love this place and the people, and I want others to know about Shelter Island. With that said, Ram Design Home felt like the perfect place to showcase my furniture line for the New York market.

You have a multi-disciplinary design methodology. What does this mean and how does it affect your design process?

It's essential to understand what each client wants and needs from the start to help guide the design process, which is fluid and differs from one project to the next. This Zoom stuff

is getting old; we like to meet the clients in person, we can more easily get to the heart of what they are looking to accomplish. We ask a lot of questions; what inspires them, how they want to use the space. From there, we create and share mood boards and build on the design together. In many cases we are involved with a project even beyond the interior design — we can help develop branding for our clients including logos, playlists, and scents to complete the picture.

You spent 33 years designing experiences, products, and more for Ralph Lauren and were last the Chief Creative Officer. What did you learn from such an elevated position at a globally-known brand? Did it guide your own design style?

Working with Mr. Lauren was such an education and a constant learning experience. We were creating things daily with different aesthetics, which allowed me to experiment with many different styles and types of designs. My time at Ralph Lauren taught me how to be more than just an interior designer; I learned how to be a creative director, which helps me in my work today, creating environments that people want to live in and experiences that people want to live through, just like a movie.

To learn more about Alfredo Paredes, visit www.alfredoparedesstudio.com.



Photo courtesy Alfredo Paredes Studio

Hunt Slonem Hop Up Shop

If there was an artist with a secret knack for interior design *a la* Alice In Wonderland, it would be Hunt Slonem. He is an American painter, sculptor, and printmaker who is known for his Neo-Expressionist paintings of rabbits, tropical birds, and butterflies. In fact, he has kept a personal aviary where about 100 birds of various species live.

From June through August, the Barn space at East Hamptons Gardens will be transformed into a Gilded-Age wonderland showcasing the fantastical exotica world of renowned artist Hunt Slonem.

The Barn will showcase his style of "collecting," filling entire spaces with bright colors and unusual wall treatments, with countless numbers of 19th-century paintings hanging salon-style, and his collections arranged with antique furniture and other goods throughout.

For sale will be a wide array of must-have items such as the Rabbit Run gold-rimmed plates and bowls, the best-selling Bunny Portrait plates in a rainbow of colors, indoor-outdoor placemats, trays, coaster box sets, lacquered boxes, cashmere throws, silk and velvet hand-embroidered decorative pillows, canvas tote bags, hats, and more. The shop will feature the full collection of tabletop, bedding, blankets, decorative pillows, and gifts, all featuring Hunt's "exotica" of bunny, bird, and butter-

fly motifs manufactured in the finest mills and factories all over the world. The collection is priced from \$35 to \$950, and will include seasonal items perfect for summer entertaining.

Slonem's whimsical bunny, bird, and butterfly portraits grace top museums and galleries all over the world. His work has attracted many well known athletes and Hollywood art collectors such as Kris Jenner, Ayesha and Steph Curry, Jennifer Lopez, Brooke Shields, and Kate Hudson to name a few.



Photo courtesy East Hampton Gardens



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Indy's Mango Wood Curve Bowl, \$26; Indy's Mango Wood Round Platter with Handles, \$55.



Poetica's Grandiflor Hand Wash, \$50. Grandiflor Hand Lotion, \$94.

Sag Harbor

The design destination out east

By Lisa Frohlich of Hamptons NY Style



I love the small-town charm of Sag Harbor with the authentic architecture and former homes of ship captains. The number of home stores increases each year which makes Sag Harbor a great destination for design lovers. If you are dashing around for the perfect hostess gift or entertaining essentials, these Sag Harbor locations will make your hunt exponentially easier. Many of these design stores source their product locally and have a continuous rotation of inventory. Make sure to wander up and down Main Street and over to Washington Street. The best part about all these stores is that each one gives back in a unique and meaningful way.



HUDSON GRACE

About: Hudson Grace was started by best friends Monelle Totah and Gary McNatton, who opened their first store in Presidio Heights of San Francisco. Hudson Grace crafts and sources original and vintage designs. Their selection of dinnerware, glassware, flatware, linens, and candles are both modern yet timeless. The Sag Harbor location of Hudson Grace opened in summer of 2020.

Fun Fact: Hudson Grace is named after the founders' dogs — Hudson and Grace!

Signature Gifts: Candles, linens, and the famous dish soap.

What makes them unique: Hudson Grace is perfect for those who love to entertain graciously. It is a friendly neighborhood shop for those last-minute host or hostess needs.

Giving back: Hudson Grace is hosting an event for ARF this summer.

Location: 17 Washington St, Sag Harbor

Website: hudsongracesf.com

Instagram: @hudsongracesf

Above & Left: Hudson Grace Candlesticks and Original Dinnerware priced by the piece.



POETICA

About: Poetica designs unique natural scent experiences to elevate daily rituals. Their natural and organic garment care collection launched this summer at Matriark in Sag Harbor. This collection provides a way to preserve beautiful investment pieces and support slow fashion and sustainable lifestyles. They are also parlaying their natural scent experiences into aromatic hand washes and lotions, which arrive this summer just in time for entertaining. These will make the perfect gift for hostesses.

Interesting Fact: Poetica is quietly looking to redefine luxury in the Hamptons. They feel that luxury is about mindful design that considers people and planet.

Signature Gifts: The Lemon Myrtle and Cardamom scent is a best-seller and a favorite at Matriark in Sag Harbor. The scent was inspired by fresh and fragrant walks through nature. The earthy, slightly spicy scent draws on native bush oils, cedarwood, and cardamom spice.

What makes them unique: Poetica champions the daily, functional qualities of natural fragrance and its link to sustainability. They work with fully traceable essential oils from distillers who use regenerative practices to support healthy soil, clean water, and local biodiversity. Owner Tess Albrecht-Schmitz has a background in impact investing and it was important that Poetica promote positive environmental and social values.

Giving back: One percent of Poetica's sales support nature conservation organizations. They currently work with The High Line in New York City, The Rainforest Foundation US, and The Tasmanian Land Conservancy.

Location: Poetica is carried in Matriark at 133 Main Street, Sag Harbor

Website: poeticabotanicals.com

Instagram: @poeticabotanicals

Above: Botanical Garment Care Duet, \$35.



JANGEORGE INTERIORS & FURNITURE

About: Jan and George Rutgers created Jangeorge from the desire to provide their clients with the finest quality and craftsmanship of modern design from Europe and around the world. They opened their Sag Harbor location 10 years ago.

Fun Fact: Jangeorge is in an 18th century whalers house in the middle of the village. They present their collection in a home like setting.

Signature Gifts: Jangeorge offers luxurious and contemporary designer accessories for the home that are sourced from a variety of exclusive, international brands. If you are looking for a special gift, they offer a variety of glassware, cookware, flatware, candles, perfume, diffusers, and tabletop books.

What makes them unique: Jan and George began their business in the Netherlands more than 20 years ago. Their curated, exclusive pieces are mostly one of a kind.

Giving back: Jangeorge supports Design on a Dime and Gods Love We Deliver.

Location: 17 Madison Street, Sag Harbor

Website: jangeorge.com

Instagram: @jangeorgeid

Above: Dibbern Design Studio 10 Part Sushi Set, \$345. Clouds Chunky Knit Throw Blanket, \$1150.



INDY HOME

About: Indy Home opened in Montauk in June of 2019. Indy Home features relaxed and contemporary furniture and décor reflecting a fun, comfortable, chic, and affordable style. They are locally run and operated in both Montauk and Sag Harbor. Indy Home empowers their customers to create beautiful spaces without spending a fortune.

Fun Fact: Indy Home was named after owner Beverly Bartfeld's golden doodle Indy. Indy has become the store's mascot and a beloved member of the Montauk community. The entire Bartfeld family works in their stores during the summer.

Signature Gifts: Indy Home creates many of their own products including rugs, pillows, tabletop items, and pajamas.

What makes them unique: Indy Home has a constant rotation of their inventory. They source and create most of their products locally and continue to hire locally as well.

Giving back: Indy Home supports the Montauk Food Pantry.

Locations: 75 Washington Street, Sag Harbor and 71 S Elmwood Avenue, Montauk

Website: indyhomedesign.com

Instagram: @indyhomedesign

Above: Mango Wood Tray Small, \$36. Mango Wood Tray Large, \$49.




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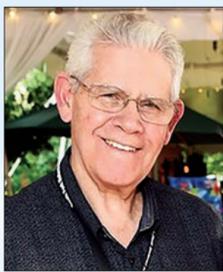
"Conservation is a cause that we must promote and pass on to future generations." – Andy Sabin

SPECIAL GUEST OF HONOR SYLVIA EARLE
National Geographic Explorer and Founder, Mission Blue

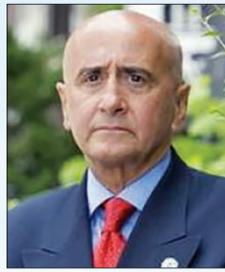


SYLVIA EARLE

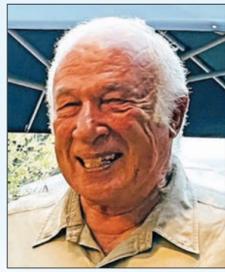
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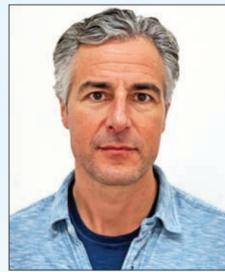
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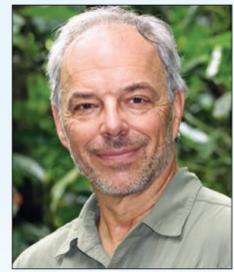
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Special Thanks to Andy Sabin and the Andrew Sabin Family Foundation

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To ensure the safety of our guests, we will follow all COVID-19 safety protocols, which will be based on the State's event guidelines.

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